

FOR IMMEDIATE RELEASE

Unishippers Global Logistics Reports Record Monthly Revenue of \$41.2 Million in June

Revenue up 1.5 Percent from Record Breaking March, 2014

Salt Lake City, UT – This June, [Unishippers Global Logistics, LLC](#) – the nation’s first and one of the largest small package and freight shipping resellers – exceeded \$40 million in monthly revenue for the second time in over 25 years, growing 1.5 percent since its record best month ever just this past March.

“The first quarter of this year was filled with many notable accomplishments. We had nothing but high expectations for our second quarter,” said Kevin Lathrop, President of Unishippers. “Not only did we break a company revenue record the last two quarters, but we’ve continued to aggressively build our franchise system having recently welcomed twelve new franchisees to the Unishippers family in the first half of the year.”

Specifically, the company increased revenue for the UPS small package business by 12.5 percent, increased sales for the full truckload product by 19.1 percent and increased overall freight revenue by 12.8 percent compared with June of 2013.

“Our sales these last two quarters are a noteworthy testament to what our franchise system can do when we focus on our complete suite of services,” said Lathrop. “We are accelerating toward our goal of 20 percent in annual growth and \$1 billion in revenue and we are currently on track to end 2014 in excess of \$425 million in revenue. In an effort to reach our objectives, franchisees intend to reach their own goals by hiring more Shipping Consultants. The system intends to add more than 100 new Shipping Consultants throughout the country by year’s end.”

Partnering with more than 30 regional and national shipping carriers, including UPS®, YRC Freight, Estes, Saia® and UPS Freight®, Unishippers offers small and mid-sized business owners complete shipping options, attractive pricing, and personal customer service that its customers can’t receive anywhere else. As one of only two companies authorized by UPS to be their official shipping reseller, Unishippers has found success with this partnership because each company complements the other.

To learn more about Unishippers services and franchise opportunities, visit www.unishippers.com.

About Unishippers

Founded in 1987, Unishippers has grown to the largest reseller of shipping services in the nation with more than 290 franchise locations. Headquartered in Salt Lake City, UT, the Unishippers concept is simple – work with major carriers including UPS®, Saia®, Estes, YRC Freight and UPS Freight® to handle the pickup, transport and delivery of customers’ shipments. All the while, franchisees work to provide customers with service and support. By leveraging the combined shipping volume of all its customers, Unishippers gets deeply discounted rates from its carriers, resulting in lower shipping costs. Unishippers serves more than 50,000 small to mid-sized businesses, and has been recognized as a top freight broker by *Transport Topics* and a top franchise by *Entrepreneur*, *Franchise Times* and the Inc. 5000. For information on Unishippers, including information on franchising opportunities and price quotes, visit www.unishippers.com.

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