

Shipper seeks franchisees

A classic middleman carves a niche

After shipping 220,480,390 pounds of goods for the year to date, Unishippers, a Salt Lake-city-based franchised shipping concern, is looking to expand in Westchester County.

Unishippers current regional office is in Pleasantville and is owned by Jamie Arko, according to Chip Baranowski, Unishippers' franchise development manager in Arizona.

For the year to date, Unishippers inter-

nationally has shipped 1,470,962 packages.

The company's customers are small- to medium-sized businesses.

Unishippers, Baranowski said, "is a classic middleman between small businesses and the big couriers." He said Unishippers will save companies 10 percent to 20 percent on shipping while providing local support and services.

Among Unishippers more unusual packages: a pair of jet skis shipped to the royal family of Dubai. The company has some 285 locations nationwide and boasts 75,000 customers.

— Bill Fallon



Chip Baranowski